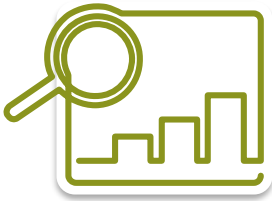




Employer Market Trends Report

(Summer 2021)



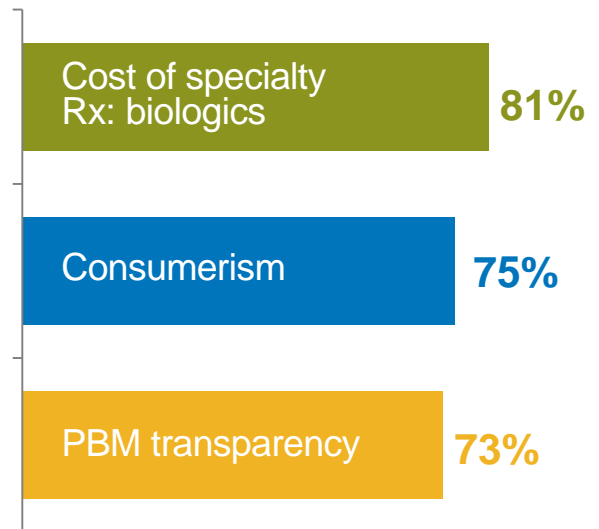
Entering its seventeenth year, the *Employer Market Trends Report* tracks, studies and predicts employee health management challenges and activity of employer stakeholders, including the impact of COVID-19. Research includes primary insights from 100+ jumbo employers and coalitions.

Report Topics:

- Pharmacy Benefit Design Trends, including Formulary & Exclusion List Approach
- Copay Accumulator Adjustment & Maximizer Programs
- Pharmacy Purchasing Collectives
- Biologics & Biosimilars
- CDHPs, including HSA Rx Approach
- Worksite Health Clinics
- Coverage of Emerging Resources (digital health, telehealth, genomic testing, etc.)
- Disease Areas Priorities & Impact on Productivity
- Value-Focused Healthcare Purchasing Initiatives (e.g., ACOs, COEs, etc.)
- Employer Segmentation Model
- Coalition Group Purchasing
- Coalition Market-Level Initiatives & Priorities
- Implications for Biopharma Manufacturers

Top 3 Trends Impacting Pharmacy Benefit Management

(percentage rating highly important)



n=103 Employers; Source: Gallagher Research & Insights, 2020 Trends Report

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